See discussions, stats, and author profiles for this publication at: https://www.researchgate.net/publication/378065583

Key Factors Influencing Adoption of Online Dispute Resolution in Banking Sector: An Empirical Analysis

Article in Journal of Business and Management \cdot December 2023

DOI: 10.3126/jbm.v7i02.62590

CITATIONS 0	5	reads 113	
5 autho	rs, including:		
	Devid Kumar Basyal Incheon National University 30 PUBLICATIONS 102 CITATIONS SEE PROFILE		Udaya Raj Paudel ShankarDev-TU, Quest College, Nepal 127 PUBLICATIONS 629 CITATIONS SEE PROFILE

All content following this page was uploaded by Devid Kumar Basyal on 08 February 2024.

Key Factors Influencing Adoption of Online Dispute Resolution in Banking Sector: An Empirical Analysis

Salina Amatya¹, Devid Kumar Basyal¹, Purnima Lawaju¹, Udaya Raj Paudel¹, Anil Bandari² ¹Quest International College, Gwarko, Lalitpur, Nepal ²King's College, Kathmandu, Nepal

Abstract

Background: Online dispute resolution system helps banks to reduce expenses and time associated with dispute resolution while enhancing client satisfaction and lovalty However, it faces several challenges necessitating the establishment of standards to ensure consistency and security.

Objectives: Many online dispute resolution (ODR) services like email, chat, and video conferencing offer global grievance solutions, yet individuals face challenges due to diverse regulations, leading to security, privacy, and connectivity issues. Thus, this study aims to understand how customers perceive online dispute resolution for resolving banking issues.

Methods: The research adopts an explanatory research design and employs a convenient sampling method for data collection. It's grounded in the Unified Theory of Acceptance and Use of Technology theory. A total of 403 data points were gathered using structured questionnaires and were analyzed using both descriptive and inferential analysis.

Results: This study reveals that the trust placed in ODR technology, trust in the bank's services, and the perceived ease of use (effort expectancy) are crucial determinants shaping individuals' intentions to engage with ODR. The challenges of limited technology access, lack of awareness and trust, and inadequate infrastructure pose constraints on online dispute resolution's effectiveness. Addressing these limitations involves enhancing access to technology, and infrastructure and organizing awareness programs as managerial solutions.

Conclusion: Trust in ODR technology, trust in the bank's services, and perceived ease of use are key factors influencing individuals' intentions to utilize ODR. Challenges, including limited technology access, lack of awareness and trust, and inadequate infrastructure, pose significant constraints on the effectiveness of online dispute resolution. Managerial solutions should prioritize enhancing technology access, improving infrastructure, and implementing awareness programs to overcome these barriers and optimize the potential of ODR.

Keywords: Alternative dispute resolution, behavioral intention, grievances, online dispute resolution, partial least square structural equation modeling

JEL Classification: B16, B23, C21, C83, G21

Received: 29 September 2023 Reviewed: 30 November 2023 Accepted: 27 December 2023 Published: 31 December 2023

Correspondence:

Devid Kumar Basyal devid@quest.edu.np

Citation:

Amatya, S., Basyal, D. K., Lawaju, P., Paudel, U. R., & Bhandari, A. (2023). Key Factors Influencing Adoption of Online Dispute Resolution in Banking Sector: An Empirical Analysis. *The Journal of Business and Management*, 8(2), 104-124. <u>https://doi.org/10.3126/jbm.v7i02.</u> 62590

Introduction

Effective customer protection plays a crucial role, with customer complaint resolution being a key component. Resolving customer complaints promptly and effectively is vital for consumer protection, as it boosts customer confidence and elevates banking standards (Adeleke & Suraju, 2012; Bellamkonda, & Sheel, 2023). Failure to address grievances in a timely manner can escalate conflicts, as both parties hold their own perspectives and opinions. It is essential to establish an efficient Online Dispute Resolution (Afzalur, 2002). Online dispute resolution has emerged as a promising approach that encompasses various methods of resolving disputes, wholly or partially utilizing virtual platforms within open or closed networks (Rule, 2003; Saygili, Mert, & Tokdemir, 2022). Online dispute resolution can be considered as any method of dispute resolution in which wholly or partially an open or closed network is used as a virtual location to solve a dispute (Carneiro et al., 2012; Schmitz & Rule, 2019). The term "Online Dispute Resolution" is presently the most frequently used when discussing information and communication technology enabled dispute settlement, especially when it takes place online (Omoola, 2016).

In the fintech industry, recognizing and addressing the specific obstacles encountered by online dispute resolution is crucial for its successful implementation as an alternative dispute resolution mechanism (Suryono et al., 2021). The need for quicker and more effective dispute resolution, the expansion of digital banking services, and the increasing demand for convenient and accessible mechanisms have driven the adoption of Online dispute resolution platforms in the banking sector. Online dispute resolution systems can help banks reduce expenses and time associated with dispute resolution while enhancing client satisfaction and loyalty (Komunda & Osarenkhoe, 2012).

ODR has contributed to improving access to justice in the online realm, offering faster and more costeffective conflict resolution compared to traditional litigation and alternative dispute resolution methods (Tan, 2019). The banking sector can particularly benefit from the use of information technology in Online dispute resolution systems, especially for parties located across different geographical regions. Online dispute resolution enables shorter travel times, lower expenses, streamlined procedures, and faster resolutions. Various online dispute resolution services such as email, instant messaging, chat rooms, and video conferencing offer global solutions to grievances (Sela, 2017). However, online dispute resolution systems face challenges such as security concerns, privacy issues, risks, and connectivity problems due to their diverse and scarce regulatory frameworks, necessitating the establishment of standards to ensure consistency and security (Drigă & Isac, 2014).

By examining the factors influencing the adoption of online dispute resolution in banks and work effectiveness, this study seeks to partially fill the vacuum left by earlier studies. This study is designed to address the following problems because there is a lack of knowledge regarding the various online

dispute resolution concepts, leaving several questions unanswered: What are the factors influencing the adoption of online dispute resolution in bank? What are the problems faced by customers in online dispute resolution in bank? What is the management strategy for enhancing online dispute resolution in banks?

Review of Literature

In the present era, the convergence of technology and human expertise has brought about a new phase of global expansion, marked by the transition towards a paperless environment. Whether referred to as going paperless, adopting digital office practices, implementing document management, or embracing a digital practice model, the trend towards digitalization is evident (Gupta, 2015). Technological advancements, financial liberalization, and the widespread use of the internet are driving the emergence of borderless markets. To thrive in this global landscape, banks have harnessed technology and automation to an unprecedented extent. Bank websites now offer not only traditional services like fund transfers and account information, but also facilitate stock trading on international markets, bill payments, check book requests, credit card applications, and global investment advice (Murinde et al., 2022). However, challenges associated with internet banking include security concerns, privacy issues, risks, and connectivity problems (Drigă & Isac, 2014).

A study conducted by Yuen et al. (2015) in the United States revealed that consumers hold a positive perception of online banking. According to a study conducted by (Corney, 2016) factors such as access to a wide range of financial products and services, positive attitudes toward money, and trust in the internet significantly influence Europeans' adoption of internet banking. In developing countries like India, electronic banking distribution networks have expanded over time, but customer acceptance of internet banking remains slow (Chauhan et al., 2019). In the Philippines, customers express wariness towards internet and mobile banking due to concerns about potential financial risks. News about banking fraud, whether through traditional branches or online platforms, creates obstacles for the mainstream adoption of technology. To address this resistance, banks must actively communicate with consumers about the security measures in place (Atienza, 2018). Similarly, in Indonesia, customers' decision to utilize internet banking services depends on factors such as ease of use, trust, and risk. Neglecting these factors can result in a waste of time and money for customers (Candra, 2019). According to Pokhrel et al., 2020, the development of banking services in Nepal has been relatively slow. Internet banking in Nepal offers several advantages, including online tax payment, balance checking, stock trading, money remittance, electronic bill payment, and fund transfers. It provides cost and time savings, instant transactions, and easy access to information for customers. However, the development and widespread use of online banking face obstacles such as legal and security difficulties, as well as managerial challenges (Estrada, 2020).

Different theories are explored in relation to the factors influencing the adoption of ODR in banks in

JBM

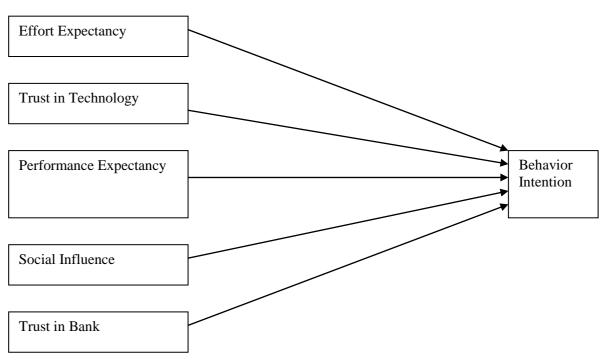
The Journal of business and Management

developed and developing countries. For this purpose, the theory of planned behavior (TPB), theory of reasoned action (TRA), unified theory of acceptance and use of technology (UTAUT), and technology acceptance model (TAM) were reviewed. TAM states that intention is explained by attitude, which in turn is predicted by perceived ease of use, perceived usefulness, and subjective norms (Davis et al., 1989). Similarly, in UTAUT (Venkatesh et al. (2012), eleven constructs are established to be the determinants of behavioral intention. According to UTAUT, the intention of the customer is equally influenced by their attitude, subjective norms, and behavior Intention. This intention refers to an individual's willingness to engage in a specific action. The theory of reasoned action, proposed by Azjen and Fishbein (1975), explains that customer intention determines their behavior depends on attitude and social perceived behavior (Mohammad et al., 2021). Likewise, the Theory of Planned Behavior (TPB), illuminates that behavioral intention is influenced by attitudes toward behavior, subjective standards, and perceived behavioral control in humans' behavior (La Barbera & Ajzen, 2021). After a thorough review of some possible theories to be employed for this study, the UTAUT theory is employed as it is the best to test the behavior intention of customers and it is the latest model modified from TAM.

The conceptual framework of this study is depicted below. For the model, the possible variables were identified to be effort expectancy, trust in technology, trust in banks, social influence, and behavior intention and performance expectancy. Effort expectancy, trust in technology, trust in the bank, social influence, and performance expectancy are independent variables whereas behavior intention is the dependent variable.

Figure 1

Conceptual Model



Source: Modified from UTAUT, 2012.



The Journal of business and Management

Effort Expectancy

Effort expectancy refers to the perceived ease of use or the perceived effort required for adopting and using a particular technology or system (Sharma & Mishra, 2014). In the context of online dispute resolution (ODR), it represents the extent to which individuals believe that using ODR will be convenient, effortless, and user-friendly. Effort expectancy plays a crucial role in influencing behavioral intentions to adopt ODR. It is a component of the Technology Acceptance Model (TAM) that focuses on users' perceptions of the effort required to adopt and use a new technology (Thakur, 2013). When individuals perceive ODR as easy to use and understand, they are more likely to have a positive attitude toward adopting the technology and engaging in online dispute resolution processes (Casey & Wilson-Evered, 2012). When individuals consider using a new technology or system, their assessment of effort expectancy plays a significant role in their decision-making process (Shin, 2021). Users evaluate how much effort they believe will be required to learn and operate the technology, as well as the potential challenges they may encounter along the way.

H1: Effort expectancy has a significant influence on behavior intention to adopt online dispute resolution.

Trust in Technology

Trust in technology refers to the belief or confidence individuals have in the reliability, security, and effectiveness of technology-mediated systems, particularly in the context of dispute resolution (Avgerou et al., 2009; Bodó, 2021). It encompasses factors such as perceptions of system integrity, data privacy and security, user-friendliness, and the perceived ability of technology to handle disputes effectively (Sigala, 2004). Individuals who have higher levels of trust in technology are more likely to express a positive intention or willingness to adopt and use ODR systems. Higher levels of trust may foster confidence in the security and confidentiality of personal information shared during the dispute resolution process (Abedi et al., 2019). It can also enhance perceptions of fairness, efficiency, and effectiveness of ODR systems, leading to a greater likelihood of adoption. Trust in technology may also influence individuals' perceptions of convenience, ease of use, and overall satisfaction with the ODR process, further influencing their intention to adopt.

H2: Trust in technology has a significant influence on behavior intention to adopt online dispute resolution.

Performance Expectancy

Performance expectancy, as a significant factor, plays a crucial role in shaping individuals' behavioral intention to adopt online dispute resolution (ODR). When individuals consider using ODR, they form expectations about the effectiveness and anticipated outcomes of this dispute resolution method (Rana & Dwivedi, 2015). These performance expectations heavily influence their intention to adopt ODR. When individuals perceive ODR as a reliable and effective means of resolving disputes online, they are more likely to develop a positive attitude towards its adoption (Ward & Brown, 2004). If they believe

JBM

The Journal of business and Management

that ODR can efficiently address their conflicts and deliver satisfactory outcomes, such as fair resolutions, reduced costs, and convenience, their confidence in the effectiveness of ODR increases. This positive perception builds strong performance expectancy (Tax et al., 1998). Individuals who hold high performance expectations are more inclined to express a favorable behavioral intention to adopt ODR. When individuals perceive ODR as an effective and reliable mechanism for resolving disputes, they are more likely to develop a positive attitude and express a stronger intention to utilize this technology-driven approach (Chauhan et al., 2021). Therefore, enhancing individuals' performance expectations by highlighting the benefits and successful outcomes of ODR can encourage its adoption and acceptance as an efficient method for resolving conflicts in the digital era.

H3: Performance expectancy has a significant influence on behavior intention to adopt online dispute resolution.

Social Influence

Social influence is crucial in shaping individuals' behavior and decision-making processes, particularly when it comes to the adoption of online dispute resolution (ODR) (Venkatesh et al., 2000). The decision to adopt ODR is not solely determined by personal factors but is heavily influenced by the social environment. Social influence manifests through normative pressure exerted by significant others and societal expectations (Lu, 2014). People often conform to the behavior and opinions of their social groups, seeking acceptance and approval. In the context of ODR adoption, individuals may be more inclined to embrace this alternative dispute resolution method if they perceive it as a widely accepted and valued option within their social circles (Napitupulu et al., 2021). Normative pressure, informational influence, and the power of social media and online communities all play pivotal roles in shaping individuals' behavioral intentions regarding ODR (Park & Lee, 2008). Recognizing the impact of social influence can help stakeholders in the ODR field develop effective strategies to promote its adoption and facilitate its integration into society.

H4: Social influence has a significant influence on behavior intention to adopt online dispute resolution.

Trust in Bank

Trust in a bank also plays a crucial role in shaping individuals' intentions to embrace online dispute resolution (ODR) mechanisms (Bodó, 2021; Gaggioli et al., 2019). When customers place their trust in a bank, they develop a sense of confidence in the institution's ability to handle their financial affairs effectively and ethically (Yousafzai et al., 2003). This trust extends beyond basic banking transactions to include the resolution of disputes that may arise in their online interactions.

The level of trust individuals has in their bank strongly influences their behavioral intentions towards ODR (Luarn & Lin, 2005). If customers perceive their bank as trustworthy, they are more likely to adopt and utilize online dispute resolution methods when faced with conflicts or issues related to their banking activities (Rotchanakitumnuai & Speece, 2003). This trust is built upon the bank's reputation,

JBM

The Journal of business and Management

reliability, security measures, and the effectiveness of their customer support. When customers trust their bank, they believe that the ODR process offered by the institution will be fair, transparent, and impartial (Grabner-Kräuter & Kaluscha, 2003). They have confidence that their concerns will be addressed promptly and professionally. Trust in the bank creates a perception of reliability and reduces uncertainty, encouraging customers to opt for online dispute resolution.

H5: Bank trust has a significant influence on behavior intention to adopt online dispute resolution.

Materials and Methods

The research methodology is primarily quantitative in nature. This study employs an explanatory research design based on the Unified Theory of Acceptance and Use of Technology (UTAUT) to explore the adoption of online dispute resolution (ODR) in the banking sector, with a focus on customer perceptions in Kathmandu Valley, Nepal. The research includes 403 bank customers selected through a convenient sampling method under non – probability sampling technique as the population in this study is unknown, utilizing structured questionnaires as the primary data collection tool. The sample size was calculated by using Cochran's formula (i.e. $n = z^{2pq}/e^2$). where, n = required sample size of the study, z (tabulated value for 5% level of significance) =1.96, p (Prevalence of customers) = 50%=0.5, q = 1-p, =0.5 and e (Allowable tolerated) =5%. The total sample for the study = (1.96)2 $\times 0.5 \times 0.5/(0.05)2=384.16$. We have also added non-response error (5%) = 384.16 $\times 5/100=19.20$. Thus, the total sample size for the study is $(384.16+19.20) = 403.36 (\approx 403)$. The questionnaire was borrowed and modified from the past studies and research related questions were in the form of a 5point Likert scale, subjective questions and multiple choice. The survey instruments use variables such as trust in ODR technology, trust in the bank's services, perceived ease of use, and behavioral intention to adopt ODR. Collected data undergoes descriptive analysis for socio-demographic interpretation, challenges faced, and managerial solutions. Inferential analysis, employing Partial Least Square Structural Equation Modeling (PLS-SEM), tests hypotheses and establishes variable relationships. The study integrates continuous evaluation mechanisms, featuring a structural model with path analysis to assess relationships between latent constructs.

Table 1

Variables and its Definition

JBM The Journal o	f business and Managem	ent	ISSN 2350-863 Volume VII Issue 2 Decembe
Construct	Observe Variables	Indicators	Explanation
Performance Expectancy	Possibility	PE-1	<i>Possibility to resolve disputes online without the need to go to the bank.</i>
	Fast, seamless, and cost-effective	PE-2	<i>Resolving banking disputes online is a fast, seamless, and cost-effective</i>
	Dispute resolution platform	PE-3	Internet banking disputes can be resolved through an online dispute resolution platform
	Grievances	PE-4	Online dispute resolution enables to solve grievances more quickly
	Useful	<i>PE-5</i>	ODR platform is useful to solve grievances
Social Influence	Awareness	SI-1	Awareness of Online Dispute Resolutio (ODR) as a dispute resolution methods
	Modern way	SI-2	Online Dispute Resolution (ODR) is th modern way of resolving dispute
	Opportunity	SI-3	Opportunity using Online Dispute Resolution
	Paper savings	SI-4	Adopting an Online Dispute Resolution platform will result in paper savings.
	Widely	SI-5	Online Dispute Resolution platform is widel used among people.
Trust in Banks	Confidence	TB-1	Access to justice boosts my confidence in th banking industry
	Easy	TB -2	Internet banking services have made bankin activities easier
	Saving	TB -3	Resolving banking disputes over the internet saves time and cost
	Security	TB -4	Banks are secured for solving disputes.
Trust in ODR Technology	Assessment	TT-1	It is preferable to have an assessment of ever decision obtained online.
	Implementation	TT-2	It is preferable to implement a disput settlement platform on the Smartphone App of banks
	Websites of bank	TT-3	It is preferable to implement a disput settlement platform on the website of banks
	Feasibility	TT-4	It is feasible to implement an online platform for dispute resolution in banking
Behavioral intention	Resolve	BI1	Resolve a dispute within the shortest possibl time
	Separate process	BI2	It is preferable to have a separate process for
Amatya et. al.			resolving banking disputes and complain Key factor influencing

DT2

Disa ta ana Ositina Disanta Dasalatian

(ODD)

D1.

Effort Expectancy	Preference Islamic bank	EE-1 EE-2	Preference to solve a dispute online Preference to open an account with an Islamic bank that has an online procedure for resolving complaints
	Recommendation	EE-3	Recommend a bank that has an online procedure for resolving disputes to a friend
	Preference of Monitoring	EE-4	Monitor the status of a dispute online rather than making a phone call
	Monitoring through a Smartphone App	EE-5	Monitor the status of a dispute through a Smartphone App

Source: Umar and Oseni (2017).

Result and Discussion

Socio-demographic Characteristics

The socio-demographic data typically pertains to the respondent individual traits. Age, sex, and education level were the variables examined for the socio demographic characteristics. Table 2 reveals the socio-demographic characteristics of respondents where the males number is slightly higher (i.e., 52.48%) and by age, the age group between 26-33 are highest (47.03%). Further, half of the respondents have a bachelor's level education (49.26%). It reveals that most of the respondents are from Lalitpur district which is 187 (46.29%), 41.34% of respondents are from Kathmandu district, and 12.38% respondents are from Bhaktapur district.

Table 2

Socio-demographic Table

Title	Category	Number	Percentage
Age	18-25	88	21.78
	26-33	190	47.03
	34-41	77	19.06
	41-48	31	7.67
	49 or above	18	4.46
Gender	Male Female	212 192	52.48 47.52
District	Kathmandu Lalitpur Bhaktapur	167 187 50	41.34 46.29 12.38
Education Level	SEE Higher Secondary Bachelors Master's and above	8 102 199 95	1.98 25.25 49.26 23.51

JBM The Journal of business and Management

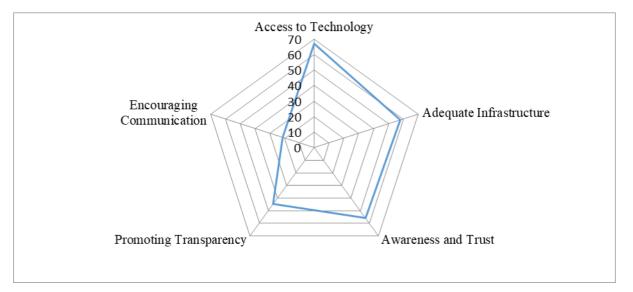
Source: Based on authors' calculation and field survey, 2023.

Challenges in Online Dispute Resolution and Managerial Solutions

There are several challenges that customers face regarding ODR. The majority of the respondents (67.82%) stated that limited access to technology, followed by lack of awareness and trust (58.91%), inadequate infrastructure (56.93%), language barriers (45.3%), and data privacy and security (25.5%) are the major problems of ODR. When asked about the possible managerial solution regarding the challenges, the most common solution is to provide access to technology to the customers through financial literacy programs and proper guidance to increase the reach of online banking and adequate infrastructure or to increase internet facilities to increase the use of online dispute resolution.

Figure 2

Managerial Solutions for Reducing Challenges on Online Dispute Resolution Platforms



Inferential Analysis

In addition to descriptive analysis, the study also used inferential analysis where statistical tests were performed to check if our hypotheses matched the study's goals and data. We looked at things like potential biases, how we measured things, and how different variables relate to each other. These thorough analyses helped make our study's findings more reliable and trustworthy.

Common Method Bias: As suggested by Kock (2015), the possibility of common method bias was investigated by testing the whole collinearity because the data were only collected from a single source. If the VIF value is less than 3.3, there won't be any bias from the single source of data. The analysis revealed that the VIF was less than 3.3, demonstrating that single source bias is not a significant issue with the data in a table.

Table 3

Common Method Bias

Bi	Ee	Pe	si	tb	Tt

JB The	M Journal of busine	ess and Managem		ISSN 2350-863 Volume VII / Issue 2 / December		
VIF	2.843	1.105	1.272	1.297	1.245	2.665

Measurement Model: The assessment of a measurement model's ability to accurately measure the intended construct is carried out through a procedure referred to as measurement model evaluation. In this assessment, the measurement's validity, reliability, and accuracy are all assessed (Hair, et al 2020). Using the two-step methodology, the validity and reliability of the measurement model were assessed by Hair et al.'s (2019) guidelines. Internal consistency reliability, convergent, and discriminant validity are tested in the measurement model.

For internal consistency reliability, Cronbach's alpha (CA) and composite reliability (CR) were measured. The CAs values and CRs values need to be greater than 0.5 and 0.7 respectively (Cheung et al., 2023). Again, convergent validity was measured using AVE and loading which need to be greater than 0.5 (Kamis et al., 2020). Since all the CAs > 0.5 and CRs are > 0.7 and AVE are > 0.5 (see Table 4), there is no issue of internal consistency reliability and convergent validity.

Table 4

Internal Consistency Reliability and Convergent Validity

Constructs	Items	Loadings	Cronbach Alpha (CA)	Composite Reliability(CR)	Average Variance Extract(AVE)	
Behavioral	BI1	0.724	0.846	0.886	0.609	
Intention	BI2	0.751				
	BI3	0.73				
	BI4	0.807				
	BI5	0.879				
Effort	EE1	0.677	0.833	0.877	0.589	
Expectancy	EE2	0.828				
	EE3	0.792				
	EE4	0.773				
	EE5	0.76				
Performance Expectancy	PE1	0.856	0.848	0.888	0.614	
Expectancy	PE2	0.853				
	PE3	0.737				

JBM The Journal of	Volu	ISSN 2350-863 me VII Issue 2 December			
	PE4	0.749			
	PE5	0.71			
Social Infuence	SI1	0.801	0.935	0.951	0.795
	SI2	0.879			
	SI3	0.929			
	SI4	0.92			
	SI5	0.923			
Trust In Bank	TB1	0.389	0.755	0.846	0.598
	TB2	0.855			
	TB3	0.933			
	TB4	0.799			
Trust in	TT1	0.389	0.738	0.829	0.552
Technology	TT2	0.855			
	TT3	0.933			
	TT4	0.799			

Similarly, the HTMT criterion, the Fornell and Larcker criterion, and cross loading were evaluated for discriminant validity. The HTMT values should be ≤ 0.85 the stricter criterion and the mode lenient criterion is- it should be ≤ 0.90 . As shown in Table 5, all the values of HTMT were lower than the stricter criterion of ≤ 0.90 as such it can be concluded that the respondents understood that the constructs are distinct (Franke and Sarstedt, 2019). Likewise, the Fornell and Larcker criterion was evaluated which stated that the square root of the average variance extracted (AVE) for each construct should be greater than the strongest correlation between that construct and every other construct in the model (Limayem & Cheung, 2008). This was also satisfied by this study. Similarly, the cross-loading indications on the assigned construct must be greater than all loading on other constructs when considering the cross-loadings (Pasha et al., 2017). All the aforementioned criteria have been fulfilled (see Table 5), signifying a strong presence of discriminant validity. Hence, the data is suitable for further analysis.

Table 5

HTMT for Discriminant Validity Test

	bi	ee	pe	si	tb
bi					
ee	0.534				
pe	0.281	0.461			
si	0.482	0.522	0.425		
tb	0.634	0.681	0.489	0.566	
tt	0.735	0.492	0.428	0.675	0.802

Table 6

Fornell and Larcker for Discriminant Validity Test

	Bi	Ee	pe	si	Tb	tt
bi	0.781					
ee	0.49	0.768				
pe	0.265	0.42	0.783			
si	0.448	0.489	0.389	0.892		
tb	0.56	0.58	0.433	0.507	0.773	
tt	0.698	0.401	0.312	0.528	0.579	0.743

Source: Based on authors' calculation and field survey, 2023.

Table 7

Cross loadings for Discriminant Validity Test

	Bi	ee	pe	si	Tb	Tt
bi1	0.724	0.298	0.178	0.356	0.43	0.87
bi2	0.751	0.426	0.199	0.302	0.437	0.358
bi3	0.73	0.344	0.131	0.268	0.298	0.291
bi4	0.807	0.377	0.208	0.326	0.414	0.398
bi5	0.879	0.483	0.294	0.441	0.541	0.517
ee1	0.147	0.677	0.242	0.214	0.351	0.107
ee2	0.464	0.828	0.372	0.432	0.523	0.393
ee3	0.311	0.792	0.279	0.319	0.425	0.225
ee4	0.378	0.773	0.277	0.343	0.418	0.276
ee5	0.428	0.76	0.389	0.464	0.46	0.392
pe1	0.224	0.393	0.856	0.29	0.413	0.243
pe2	0.288	0.4	0.853	0.342	0.472	0.299
pe3	0.109	0.295	0.737	0.188	0.295	0.161
pe4	0.153	0.26	0.749	0.309	0.21	0.229
pe5	0.185	0.246	0.71	0.354	0.205	0.244
si1	0.342	0.442	0.389	0.801	0.456	0.424
si2	0.365	0.427	0.317	0.879	0.393	0.402
si3	0.414	0.41	0.309	0.929	0.462	0.506
si4	0.415	0.478	0.375	0.92	0.481	0.474
si5	0.449	0.432	0.351	0.923	0.466	0.535
tb1	0.177	0.188	0.143	0.1	0.389	0.177
tb2	0.41	0.492	0.365	0.307	0.855	0.383
tb3	0.598	0.575	0.389	0.481	0.933	0.536
tb4	0.423	0.435	0.384	0.556	0.799	0.598
tt1	0.385	0.416	0.324	0.434	0.671	0.636

JB The	M Journal of busine	ss and Managem			2350-863 Issue 2 / December	
tt2	0.324	0.366	0.369	0.511	0.518	0.654
tt3	0.513	0.2	0.178	0.383	0.243	0.786
tt4	0.724	0.298	0.178	0.356	0.43	0.87

Structural Model

A structural model is a visual representation or conceptual framework that highlights the connections and interactions between different parts of a system. Partial Least Square Structural Equation Modeling (PLS-SEM) is conducted in Structural Modeling. It is a statistical technique used to analyze the relationships between latent constructs and their indicators, as well as the relationships between the latent constructs themselves (Hair et al., 2019). A 10,000-sample re-sample bootstrapping approach was used to report path coefficients, standard errors, t-values, and p-values for the structural model (Hair et al., 2019).

Figure 3

Path Analysis

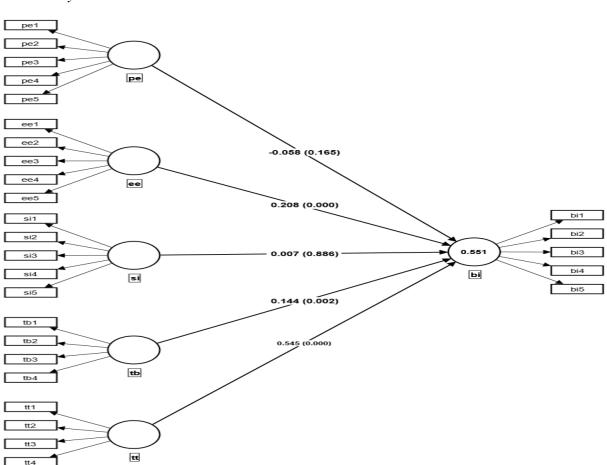


Figure 3 shows the summary of the criterions which have been used to test the hypotheses developed. Here Behavioral Intention (BI) is the endogenous latent construct and Performance Expectancy (PE), Effort Expectancy (EE), Social Influence (SI), Trust in Bank (TB), and Trust in Technology (TT) are exogeneous latent constructs. In this model, the beta coefficient between EE and BI is 0.208 which means that when EE changes by 1 unit BI changes by 0.208 units. The beta coefficient between TB and BI is 0.144 which means that when TB changes by 1 unit BI changes by 0.144 units. The beta coefficient between TT and BI is 0.545 which means that when TT changes by 1 unit BI changes by 0.545 units. Additionally, the R2 for S is 0.551 which means that 55.1% of the variation in Behavioral Intention is explained by Effort Expectancy, Trust in Technology, and Trust in Bank.

Hypothesis Testing

Hypothesis testing is defined as statistical tools used to make inferences or draw conclusions about a population based on a sample of data. It includes formulating a hypothesis and testing the relationship between variables.

Table 8

Hypothesis Testing

	Beta	SD	t values	P values	LL 2.5%	UL 97.5%	Result
H1: ee -> bi	0.208	0.045	4.584	0	0.117	0.294	Supported
H2: tt -> bi	0.545	0.039	14.166	0	0.467	0.617	Supported
H3: pe -> bi	-0.058	0.041	1.39	0.165	-0.144	0.019	Not Supported
H4: si -> bi	0.007	0.051	0.144	0.886	-0.092	0.107	Not Supported
H5: tb -> bi	0.144	0.046	3.141	0.002	0.053	0.234	Supported

Source: Based on authors' calculation and field survey, 2023.

Table 8 shows the result of hypothesis testing which shows some of the hypotheses are supported, indicating that there is a significant relationship between the dependent and independent variables. The hypothesis in which the β -coefficient lies within the lower limit and upper limit confidence interval is accepted. In this study, H1, H2, and H5 are accepted as its β -values lie within the LL and UL coefficients. This means Effort Expectancy, Trust in Technology, and Trust in Bank has a significant relationship with Behavioral Intention.

Key Findings

S. N	Specific Objective	Method analysis	Statistical Tools	Findings
1	To investigate the factors influencing the adoption of ODR in banks.	Structural Equation Model (SEM)	Smart-PLS v4.0	Key determinants identified include trust in Online Dispute Resolution technology, trust in the bank's services, and perceived ease of use. These factors play a pivotal role in shaping individuals' intentions to engage with Online Dispute Resolution for resolving banking disputes.
2	To identify problems faced by customers due to ODR in the bank.	Descriptive Analysis	MS-EXCEL	Problems Faced by Customers involve limited technology access, lack of awareness, and inadequate infrastructure, which pose constraints on the effectiveness of Online Dispute Resolution.
3	To identify management	Descriptive Analysis	MS-EXCEL	The strategies for enhancing the effectiveness of Online Dispute

strategies for		Resolution	include	improving
banks to enhance		technology	access,	enhancing
ODR in banks.		infrastructure,	and	organizing
		awareness programs.		

The study employs an explanatory research design grounded in the Unified Theory of Acceptance and Use of Technology to investigate the adoption of online dispute resolution in the banking sector, with a specific focus on customer perceptions in Kathmandu Valley, Nepal. A sample of 403 bank customers is involved in the research. The methodology incorporates quantitative analysis, utilizing survey data to assess key factors influencing online dispute resolution adoption. The research objectives encompass investigating influencing factors, identifying challenges, and proposing management strategies related to ODR in banking. Survey instruments are designed to examine the behavioral intention of customers through the performance expectancy, social influence, effort expectancy, trust in banks and trust in technology by banks. To establish and test the correlation between the variables, structural equation modelling was adopted where the reliability and validity tests were test. There are altogether 5 hypotheses out of 5, 3 hypotheses i.e. H1, H2, and H5 are significant.

Hypothesis 1 has been accepted indicating that there is a significant relationship between Effort Expectancy and Behavioral Intention. This finding aligns with study by Hung et al.(2019) which it concluded there is a significant relationship between, effort expectancy and behavioral intention. Thakur (2013) also concluded that there is a significant relationship between Effort Expectancy and Behavioral Intention. Hypothesis 2, has also been accepted indicating that there is a significant relationship between, trust in technology and behavioral intention. Faqih, (2016) also concluded a similar result highlighting a significant relationship between, trust in technology and behavioral intention. Hypothesis 3 was not accepted indicating that there is no significant relationship between performance expectancy and behavioral intention.

Whereas study Hung et al.(2019) concluded that there is a significant relationship between, performance expectancy and behavioral intention which contradicts this research. Similarly, Hypothesis 4, was also not supported indicating that there is no significant relationship between social influence and behavioral intention. In contrast to this study, Faqih (2016) concluded that there is a significant relationship between social influence and behavioral intention. Hypothesis 5 was accepted indicating that there is a significant relationship between trust in the bank and behavioral intention. Similarly, To et al (2021) concluded that there is a significant relationship between trust in the bank and behavioral intention.

Hence, this study underscores the pivotal role of trust in ODR technology, trust in the bank's services, and the perceived ease of use as determinants shaping individuals' intentions to engage with ODR for banking disputes. The study also brings to light several challenges, including limited technology

JBM The Journal of business and Management

access, lack of awareness, and inadequate infrastructure, hindering the optimal effectiveness of ODR in the banking sector. The proposed managerial solutions include enhancing technology access, improving infrastructure, and organizing awareness programs.

Conclusion and Suggestions

This study aims to gain insights into how customers perceive online dispute resolution (ODR) when dealing with banking issues in Kathmandu Valley. The specific objectives are to investigate the factors influencing ODR adoption in the banking sector, identify challenges faced by customers in utilizing ODR for banking disputes, and suggest potential management strategies for banks to improve the effectiveness of ODR. This study highlights the significance of trust in ODR technology, trust in the bank's services, and perceived ease of use as key determinants shaping individuals' intentions to embrace ODR for resolving banking disputes. Despite these findings, the study identifies challenges such as limited technology access, awareness gaps, and infrastructure inadequacies that hinder the optimal effectiveness of ODR. The managerial solutions proposed emphasize the necessity to address these challenges by enhancing technology access, improving infrastructure, and organizing awareness programs. By acknowledging and overcoming these obstacles, the banking sector can unlock the full potential of ODR, offering efficient and accessible dispute resolution mechanisms that align with the evolving needs and expectations of customers in the digital era.

To facilitate the seamless integration of online dispute resolution (ODR) in the banking sector, a comprehensive set of policy measures is recommended. Initiatives should be directed toward enhancing digital literacy among both customers and banking staff, ensuring they possess the necessary skills to effectively navigate ODR platforms. Collaborating with regulatory bodies is essential to adapt existing frameworks, fostering a secure and efficient ODR environment within the banking sector. Concurrently, significant investments in technological infrastructure are crucial to address challenges related to connectivity and technology access. Public awareness campaigns play a pivotal role in informing customers about the advantages of ODR, and dispelling concerns related to security, privacy, and convenience in resolving banking disputes online. Incentive programs should be developed to motivate banks to actively adopt and promote ODR systems, fostering industry-wide investment in digital dispute resolution mechanisms. Capacity-building initiatives for bank staff, continuous evaluation mechanisms, and legal recognition of digital transactions are essential components to ensure the successful implementation of ODR.

References

- Abedi, F., Zeleznikow, J., & Brien, C. (2019). Developing regulatory standards for the concept of security in online dispute resolution systems. 35. <u>https://doi.org/10.1016/j.clsr.2019.05.003</u>
- Adeleke, A., & Suraju, A. A. (2012). The determinants of customer loyalty in Nigeria's GSM market. *International Journal of Business and Social Science*, *3*(14), 209-222.
- Afzalur Rahim, M. (2002). Toward a theory of managing organizational conflict. *International Journal of Conflict Management*, *13*(3), 206-235.
- Allua, S., & Thompson, C. B. (2009). Inferential statistics. *Air Medical Journal*, 28(4), 168–171. https://doi.org/10.1016/j.amj.2009.04.013
- Atienza, R. P. (2018). Resistance to mobile and internet banking innovation in Ozamiz City, Philippines. *Journal of Multidisciplinary Studies*, 7(1), 21–39.
- Bellamkonda, N., & Sheel, R. C. (2023). Reactions and underlying mechanisms of customer mistreatment: An integrative review. *Organizational Psychology Review*, 20413866231177682.
- Bodó, B. (2021). Mediated trust: A theoretical framework to address the trustworthiness of technological trust mediators. *New Media & Society*, 23(9), 2668-2690.
- Candra, S. (2019). Revisit technology acceptance model for internet banking (Case Study: Public Banking in Indonesia). Iccnce, 734–735. https://doi.org/10.2991/iccnce.2013.183
- Carneiro, D., Novais, P., Andrade, F., Zeleznikow, J., Neves, J., & Novais, P. (2012). Online dispute resolution: *An artificial intelligence perspective*. 1–26.
- Casey T, Wilson-Evered E (2012) Predicting uptake of technology innovations in online family dispute resolution services: An application and extension of the UTAUT. *Computers in Human Behaviour*28:2034–2045
- Chauhan, C., Akram, M. U., & Gaur, D. (2021). Technology-driven responsiveness in times of COVID-19: A fuzzy Delphi and fuzzy AHP-based approach. *International Journal of Global Business and Competitiveness*, 16(Suppl 1), 48-61.
- Chauhan, V., Yadav, R., & Choudhary, V. (2019). Analyzing the impact of consumer innovativeness and perceived risk in internet banking adoption: A study of Indian consumers. *International Journal of Bank Marketing*, 37(1), 323–339. https://doi.org/10.1108/IJBM-02-2018-0028
- Cheung, G. W., Cooper-Thomas, H. D., Lau, R. S., & Wang, L. C. (2023). Reporting reliability, convergent and discriminant validity with structural equation modeling: A review and best-practice recommendations. *Asia Pacific Journal of Management*, 1-39.
- Corney, J. D. W. and W. J. (2016). Comparing practices for capturing bank customer feedback internet versus traditional banking joel. *The Eletronic Library*, *34*(1), 1–5.
- Davis, F. D. (1989). Perceived usefulness, perceived ease of use, and user acceptance of information technology. *MIS quarterly*, 319-340.

The Journal of business and Management

- Drigă, I., & Isac, C. (2014). E-banking services -- features, challenges and benefits. Annals of the University of Petrosani Economics, 14(1), 49–58.
- Faqih, K. M. S. (2016). Journal of retailing and consumer services: An empirical analysis of factors predicting the behavioral intention to adopt internet shopping technology among non-shoppers in a developing country context: Does gender matter? *Journal of Retailing and Consumer Services*, 30, 140–164. <u>https://doi.org/10.1016/j.jretconser.2016.01.016</u>
- Franke, G., & Sarstedt, M. (2019). Heuristics versus statistics in discriminant validity testing: a comparison of four procedures. *Internet Research*, 29(3), 430-447.
- Gaggioli, A., Eskandari, S., Cipresso, P., & Lozza, E. (2019). The middleman is dead, long live the middleman: The "Trust Factor" and the psycho-social implications of blockchain. *Frontiers in Blockchain*, 2, 20-48.
- Grabner-Kräuter, S., & Kaluscha, E. A. (2003). Empirical research in on-line trust: a review and critical assessment. *International Journal of Human-Computer Studies*, 58(6), 783-812.
- Gupta, S. (2015). Paperless society from vision to fulfillment. *Global Journal of Enterprise* Information System, 7(1), 45-53. <u>https://doi.org/10.18311/gjeis/2015/3034</u>
- Hair Jr, J. F., Howard, M. C., & Nitzl, C. (2020). Assessing measurement model quality in PLS-SEM using confirmatory composite analysis. *Journal of Business Research*, 109, 101-110.
- Hung, D. N., Tham, J., Azam, S. M. F., & Khatibi, A. A. (2019). An empirical analysis of perceived transaction convenience, performance expectancy, effort expectancy and behavior intention to mobile payment of Cambodian Users. 11(4), 77–90. <u>https://doi.org/10.5539/ijms.v11n4p77</u>
- Kamis, A., Saibon, R. A., Yunus, F., Rahim, M. B., Herrera, L. M., & Montenegro, P. (2020). The SmartPLS analyzes approach in validity and reliability of graduate marketability instrument. *Social Psychology of Education*, 57(8), 987-1001.
- Kock, N. (2015). Common method bias in PLS-SEM: A full collinearity assessment approach. *International Journal of e-Collaboration (ijec)*, 11(4), 1-10.
- Komunda, M., & Osarenkhoe, A. (2012). Remedy or cure for service failure? Effects of service recovery on customer satisfaction and loyalty. *Business Process Management Journal*, 18(1), 82-103.
- La Barbera, F., & Ajzen, I. (2021). Moderating role of perceived behavioral control in the theory of planned behavior: A preregistered study. *Journal of Theoretical Social Psychology*, 5(1), 35-45.
- Limayem, M., & Cheung, C. M. (2008). Understanding information systems continuance: The case of internet-based learning technologies. *Information & Management*, 45(4), 227-232.
- Lu, J. (2014). Are personal innovativeness and social influence critical to continue with mobile commerce? *Internet Research*, 24(2), 134-159.

- Luarn, P., & Lin, H. H. (2005). Toward an understanding of the behavioral intention to use mobile banking. *Computers in Human Behavior*, 21(6), 873-891.
- Mohammad, J., Quoquab, F., & Mohamed Sadom, N. Z. (2021). Mindful consumption of second-hand clothing: The role of Ewom, attitude and consumer engagement. *Journal of Fashion Marketing and Management: An International Journal*, 25(3), 482-510.
- Mohanty, A. (2011). State of environment: Kathmandu Valley: A special review. *Journal of the Institute of Engineering*, 8(1), 126-37.
- Murinde, V., Rizopoulos, E., & Zachariadis, M. (2022). The impact of the fintech revolution on the future of banking: Opportunities and risks. *International Review of Financial Analysis*, 81, 102-103.
- Napitupulu, D., Yacub, R., & Perdana Kusuma Putra, A. H. (2021). Factor influencing telehealth acceptance during COVID-19 outbreak: Extending UTAUT model. *International Journal of Intelligent Engineering & Systems*, 14(3). 267-281.
- Omoola, S. O. (2016). Towards an effective legal framework for online dispute resolution in ecommerce transactions: 24(1), 257–281.
- Park, D. H., & Lee, J. (2008). eWOM overload and its effect on consumer behavioral intention depending on consumer involvement. *Electronic Commerce Research and Applications*, 7(4), 386-398.
- Pasha, A. T., Hamid, K., & Shahzad, A. (2017). Mediating role of career commitment in the relationship of promotional opportunities, rewards and career success. *Pakistan Journal of Statistics and Operation Research*, 13(1), 185-199.
- Rana, N. P., & Dwivedi, Y. K. (2015). Citizen's adoption of an e-government system: Validating extended social cognitive theory (SCT). *Government Information Quarterly*, *32*(2), 172-181.
- Rotchanakitumnuai, S., & Speece, M. (2003). Barriers to internet banking adoption: A qualitative study among corporate customers in Thailand. *International journal of bank marketing*, *21*(6/7), 312-323.
- Rule, C. (2003). Online dispute resolution for business: B2B, ecommerce, consumer, employment, insurance, and other commercial conflicts. John Wiley & Sons.
- Ruiz Estrada, M. A. (2020). Economic Waves: The effect of the Wuhan COVID-19 on the World Economy (2019-2020). *SSRN Electronic Journal*, 1–6. https://doi.org/10.2139/ssrn.3545758
- Saygili, M., Mert, I. E., & Tokdemir, O. B. (2022). A decentralized structure to reduce and resolve construction disputes in a Hybrid blockchain network. *Automation in Construction*, *134*, 104056.
- Schmitz, A., & Rule, C. (2019). Online dispute resolution for smart contracts. *Journal of Dispute Resolution*, 103-125.

The Journal of business and Management

- Sekaran, U., & Bougie, R. (2009). Research method for business textbook: A skill building approach. In S. Uma (Ed.), John Wiley & Sons Ltd. (5th Editio). Wiley.
- Sela, A. (2017). The effect of online technologies on dispute resolution system design: Antecedents, current trends, and future directions. *Lewis & Clark L. Rev.*, 21, 635.
- Sharma, R., & Mishra, R. (2014). A review of evolution of theories and models of technology adoption. *Indore Management Journal*, 6(2), 17-29.
- Shin, D. (2021). The effects of explainability and causability on perception, trust, and acceptance: Implications for explainable AI. *International Journal of Human-Computer Studies*, 146, 102551.
- Suryono, R. R., Budi, I., & Purwandari, B. (2021). Detection of fintech P2P lending issues in Indonesia. *Heliyon*, 7(4-14).
- Tan, V. (2019). Online dispute resolution for small civil claims in Victoria: A new paradigm in civil justice. *Deakin Law Review*, 24, 101-138.
- Tax, S. S., Brown, S. W., & Chandrashekaran, M. (1998). Customer evaluations of service complaint experiences: Implications for relationship marketing. *Journal of Marketing*, 62(2), 60-76.
- Thakur, R. (2013). Customer adoption of mobile payment services by professionals across two cities in India: An empirical study using modified technology acceptance model. *Business Perspectives and Research*, *1*(2), 17-30.
- To, A. T., Hong, T., & Trinh, M. (2021). Cogent business & management understanding behavioral intention to use mobile wallets in Vietnam: Extending the TAM model with trust and enjoyment understanding behavioral intention to use mobile wallets in Vietnam: Extending the TAM model with trust and enjoyment. *Cogent Business & Management*, 8(1). <u>https://doi.org/10.1080/23311975.2021.1891661</u>
- Umar A, Oseni Sodiq O, O. (2017). Prospects of an online dispute resolution framework for islamic banks in Malaysia: An empirical legal analysis. <u>Journal of Financial Regulation and</u> <u>Compliance</u>. 25(1):39-55
- Venkatesh, V., Morris, M. G., & Ackerman, P. L. (2000). A longitudinal field investigation of gender differences in individual technology adoption decision-making processes. Organizational Behavior and Human Decision Processes, 83(1), 33-60.
- Venkatesh, V., Thong, J. Y., & Xu, X. (2012). Consumer acceptance and use of information technology: Extending the unified theory of acceptance and use of technology. *MIS Quarterly*, 157-178.
- Ward, T., & Brown, M. (2004). The good lives model and conceptual issues in offender rehabilitation. *Psychology, Crime & Law, 10*(3), 243-257.
- Yousafzai, S. Y., Pallister, J. G., & Foxall, G. R. (2003). A proposed model of e-trust for electronic banking. *Technovation*, 23(11), 847-860.
- Yuen, Y. Y., Yeow, P. H. P., & Lim, N. (2015). Internet banking acceptance in the united states and Malaysia: A cross-cultural examination. *Marketing Intelligence and Planning*, 33(3), 292–308. https://doi.org/10.1108/MIP-08-2013-0126

